

Florida PoolProSM

July 2023

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www.FloridaPoolPro.biz



Happy
INDEPENDENCE DAY

— ★ 4th of July ★ —

Florida Pool Prosm

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Florida Swimming Pool Association

Association Mission: **Advancing
Florida's swimming pool industry**

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September 15-16
Board of Directors Meeting
Lido Beach Resort
Sarasota

All FSPA members are welcome to attend state Board of Directors meetings. If you would like more information or to RSVP, visit industry.floridapoolpro.com or call 800-548-6774.



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Things are booming this July

I wanted to wish everyone a happy and safe Fourth of July. Backyard pools, barbecues and fireworks; there is nothing more American than that. Enjoy celebrating our nation's independence and what makes us the greatest nation on earth!

As you read through this month's *Florida Pool Pro*sm, you will notice we are booming this July. I cannot remember having so many great things happening at once. A huge thanks to the awesome dedicated staff and Board members who made the magic happen.

A very special welcome to our new Membership Development Manager Nicki Pressley-Rice! Nicki has been a huge champion of our association for years. We are so thrilled to have her on our team. Be on the lookout soon to find out how we can help Nicki succeed.

Soon you will see the results of the hard work and vision of the Young Professionals council. They have been hard at work on a complete rebranding of our association logo, website and marketing. They have done a fantastic job improving

the Florida Swimming Pool Association brand and digital presence for consumers and professionals. Way to go team!

The Florida Swims Foundation is also booming. Donations from committed donors and chapters exceeded \$45,000 this past month for swim lessons. The Margaret M. Brown Scholarship Fund is also part of the work of the Foundation and is looking for donations as well. Remember that applications are due by the end of June! The FSPA High School Invitational Swim meet is in Orlando this year at the Rosen Aquatic Center. The meet is September 29 - 30. We are in need of volunteers to make this successful. If you have never attended this event, give it a try. I guarantee you will have a great time.

There are so many great things going on in the Florida Swimming Pool Association. We welcome you to come out and get involved.

Here's your chuckle. Do you want to hear a good construction joke? Sorry, we are still working on it.....



Don Ball
FSPA President
president@FloridaPoolPro.com

S*** You Should Know

Q: When is the Florida Building Code updated?

A: The Florida Building Code is updated on a triennial code development cycle, meaning there is a new edition of the Florida Building Code (FBC) published every three years. The 2020 (7th Edition) FBC took effect on December 31, 2020. **The next building code will be the 2023 (8th Edition) FBC and will take effect on December 31, 2023.**

If you have any questions, please contact FSPA Sr. Dir. Of Government Affairs Dallas Thiesen at 941-952-9293 or at Dallas@FloridaPoolPro.com.

Happy 4th of July

Happy 4th of July to all of you! I love this holiday and the celebration of our country and all the values we hold near and dear. It is a prime time to enjoy the outdoor pool lifestyle and the joy it brings to our lives, and what better way to do that than to consider purchasing the beautifully designed Swim for Life license plate? Our presale campaign is well under way, and we are less than 20% to our goal number of 3,000 plates pre-sold. WE NEED YOUR HELP TO SUCCEED! It's really important that we are successful on this mission, so I wanted to take the opportunity to tell you a little more about why and the impact this plate will have on your community.

In 2022, FSPA was successful in having legislation passed that allowed our Florida Swims Foundation to have a specialty license plate benefiting our swim lesson programming. You may not know that it is written into law that the funds raised MUST be used for swim lessons and education around water safety. This means that your investment in a Swim for Life plate guarantees where the funds you pay will go and how they are used.

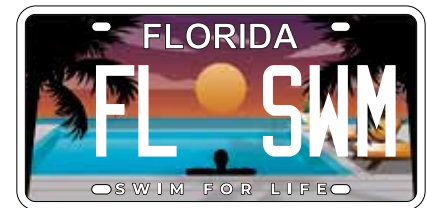
Our Foundation has been in existence

for more than 15 years and has a Board of Trustees, made up of your peers, that manages its finances, focuses and goals. Swimming lessons are a top priority for both the Florida Swims Foundation and the FSPA. This plate ensures our financial ability to provide swim lessons for children across the state of Florida, meaning to your customers, neighbors, family and friends.

We hope that now you know more about how our plate came into being, and how the funds will be used, you can feel assured about investing in a Swim for Life license plate. To sign up, all you need to do is go to our website: www.SwimForLifeFlorida.org and complete the online form. First year costs are \$33 plus a replacement plate fee of \$27-\$45 (depending on your vehicle and the tax collector's office). After year one, the fee is only \$30 extra on your annual vehicle registration fees and \$25 a year per plate will go to the Florida Swims Foundation! This will have a HUGE impact on the success of our swim lesson program! Please sign up today and support our shared mission to ensure all children in the state of Florida can swim.



Elizabeth McMurray
FSPA Executive Director
Elizabeth@FloridaPoolPro.com



FSPA hires Membership Development Manager



Nicki Pressley-Rice
Membership Development Manager
Nicki@FloridaPoolPro.com

The Florida Swimming Pool Association is excited to announce the hire of Nicki Pressley-Rice as Membership Development Manager effective June 26, 2023. Pressley-Rice has worked in the pool and spa industry for most of her career, starting out on the service side and quickly advancing to inside sales for Florida Water Products. Her extensive experience also includes more than four years of sales success as Territory Sales Manager with WEK and Associates managing a \$7 million territory in southwest Florida. She has experience representing industry products at trade shows, dealer and distributor counter days, and during table top events.

Pressley-Rice has been a member of the Florida Swimming Pool Association for many years. She served 10 years on the

Charlotte Harbor Chapter Board, five years as Chapter President, six years on the state Board of Directors, and volunteered on several committees and councils over the years. She was named Director of the Year for her local chapter in 2017 and 2021.

"I am confident Nicki will leverage her industry knowledge, relationships, and passion for the FSPA in her new role," said Elizabeth McMurray, FSPA Executive Director. "Her high level of enthusiasm and drive will lead us to success."

In her new role, Pressley-Rice will focus on new member engagement, member retention, and revenue growth for the Association on both a state and chapter level.

She can be reached at Nicki@FloridaPoolPro.com.

Permits provided by HBW / www.hbweekly.com



County Name	May 2022	May 2023
<i>Alachua County</i>	22	18
<i>Bay County</i>	29	84
<i>Brevard County</i>	124	80
<i>Broward County</i>	99	111
<i>Calhoun County</i>	0	0
<i>Charlotte County</i>	136	143
<i>Citrus County</i>	39	6
<i>Clay County</i>	20	0
<i>Collier County</i>	175	231
<i>Dade County</i>	193	142
<i>Duval County</i>	70	56
<i>Escambia County</i>	0	22
<i>Flagler County</i>	77	42
<i>Franklin County</i>	0	5
<i>Gadsden County</i>	1	0
<i>Gulf County</i>	0	0
<i>Hernando County</i>	32	40
<i>Highlands County</i>	12	5
<i>Hillsborough County</i>	214	207
<i>Holmes County</i>	1	0
<i>Indian River County</i>	36	52
<i>Jackson County</i>	2	2
<i>Jefferson County</i>	0	2
<i>Lake County</i>	62	57
<i>Lee County</i>	398	171
<i>Leon County</i>	20	18
<i>Liberty County</i>	0	0

County Name	May 2022	May 2023
<i>Manatee County</i>	218	155
<i>Marion County</i>	36	62
<i>Martin County</i>	101	27
<i>Nassau County</i>	34	22
<i>Okaloosa County</i>	38	25
<i>Orange County</i>	179	164
<i>Osceola County</i>	111	49
<i>Palm Beach County</i>	287	146
<i>Pasco County</i>	144	101
<i>Pinellas County</i>	86	41
<i>Polk County</i>	170	87
<i>Putnam County</i>	6	2
<i>Santa Rosa County</i>	83	46
<i>Sarasota County</i>	179	151
<i>Seminole County</i>	7	6
<i>St Johns County</i>	160	102
<i>St Lucie County</i>	73	75
<i>Sumter County</i>	54	106
<i>Volusia County</i>	83	54
<i>Wakulla County</i>	4	5
<i>Walton County</i>	65	62
<i>Washington County</i>	1	2
TOTAL	3881	2984

Survival in today's market place
is not child's play



HBW, Inc. provides permit information on new swimming pool construction as well as residential and commercial construction for Florida, Georgia, Texas and Alabama.

Refer to www.hbweekly.com for county coverage.

877-332-1411

Top trends for 2023 service professionals

By Michele Moser, Sapphire Pools of Florida / michele@sapphirepoolsflorida.com



For several years the pool industry has faced many challenges - hurricanes, tropical storms, snakes, mosquitos and the torrential summer heat, to name a few.

The challenge level heightened in 2020 when COVID-19 first ignited the fear of catching the newly formed virus from anything we touched and possibly from anyone we talked to in person. Next we were faced with the COVID lockdown. Could we, or should we, pursue the normal actions of day-to-day business activities while this global pandemic is a mortal threat?

Then, as the most drastic pandemic measures seemed to subside, we were faced with chemical shortages and supply chain issues for equipment and materials needed to build and operate the pools. Next the labor crisis kicked in, and also fuel prices spiked (again). Because of these challenges we were forced to pour large amounts of time into finding and hiring employees, searching for necessary parts and chemicals, and continually changing our purchasing strategies.

Congratulations to everyone who persevered!

After these many distractions, it's time to hit the reset button and put focus on driving our sales income and total revenue. What are the current trends in offering services which can help us be more profitable? Here are some of the top trends for 2023 that we are seeing in our area.

Offering and combining added services into the same pool maintenance visit:

- Cobweb cleaning for interior of screen cage frame/corners.
- Rinsing off the pool deck during the pool service visit to keep it clean while owners are away.
- Plant watering.
- Treatment for weeds on paver pool decks.

It's possible to charge extra for these services when the customers agree. Most of these services are not labor intensive. And the technicians can earn extra kudos when snowbirds arrive back in the fall/winter and reward them with extra tips because owners are so pleased with the results.

Offering summer pool heater maintenance:

After several months of keeping pools warm through the cold fronts and cool air November through April, the summer is the perfect time for pool heater inspections and maintenance. These additional service visits can increase sales. Heat pumps can present with swollen capacitors and failing contactors. Gas heaters can become a home to rats and varmints that intrude and damage the inner workings. If you are qualified in pool heater repair, you can perform the heat pump inspections and repair in-house. My area has qualified heat pump repair companies that are factory trained and carry replacement parts for most units. It is important to remember to use a service company that holds a gas license when offering service and repair for gas heaters; these professionals are available in most areas.

Offer summer pool/spa acid washing, stain treatments:

For those pools that didn't fare so well through Hurricane Ian, and for the pools that have metal staining, the summer is the easiest time to drain them. Most owners leave to escape the heat, and there is not much conflict to complete this process without being held to a specific timeframe or deadline. There are many great manufacturers that provide stain treatment products and support to help be successful with these treatments. It is a great reward when the customers return to find a beautiful clean pool that sometimes looks brand new again!

Offer supplemental pool/spa additive products:

The hurricane that swept through Florida at the end of September 2022 left a lot of contamination in the pools and spas. If they were not drained and refilled with fresh water, they could be very high with phosphate levels. Since the beaches were closed in many areas, the pools had huge bather loads with swimmers who brought lots of sunscreen and body oils into the pools all at once. It would be easy to offer phosphate and enzyme treatments for most pools. Sequestrants can help to bind up metals in the water and reduce or eliminate future staining. Many pools can be shocked to stay healthy. There is an endless list of treatments that are sensible, profitable and do-able with the products available from the many manufacturers.

If you come up with added twists that make these ideas more trendy, or think of new ideas—share it with your chapter so we can all continue to expand our offers and propel our industry with constant growth!

Contractors and building departments need to team up for safe pool projects

By Kent Kimes, Kimes Engineering / kent@kimesengineering.com



During our 20 years of providing specifications for the permitting and construction of swimming pools, we have found that among the 600+ building departments across the state there are

widely varying requirements when it comes to the “standardized” Florida Building Code (FBC). As the codes have changed over the years, the complexity of determining what compliance is for a safe project has gotten more difficult.

There are two main areas of concern discussed here: (1) Building pools and spas without the safe geometry (steps, hand holds, floor slopes etc.) and (2) Building pools and spas with pumps, piping, and

suction outlet covers in a manner contrary to the codes’ intention to prevent suction entrapment.

All of those important criteria are contained in nationally published standards that are specifically adopted in the FBC as reference standards. Building Departments must have in their library, copies of those adopted ANSI/APSP/ICC (ANSI) standards to be able to conduct adequate plan reviews and inspections.

Pool contractors need to show sufficient details on their pool plans to allow for plan review and inspection in accordance with the FBC and its adopted reference standards. Examples include:

- Showing a minimum 240 square inch step on a spa bench to ensure maximum 12” step riser from deck into the spa. [ANSI–3 2014 Section 5.6.2.5]
- If the sun shelf is the first step into the pool the distance from the deck to shelf

cannot exceed 12”. Contractors need to limit the water depth considering the 3” of exposed waterline tile and the specific coping thickness. If the owner wants something like 9” water depth on the sun shelf, a step needs to be shown and installed. [ANSI-5 Section 6.2.2]

- Showing compliant floor slopes, maximum 1:7 at beach entries or normal step entries and maximum 1:3 to the desired depth. [ANSI-5 Section 5.5]
- Hand holds are required when raised deck areas are more than 12” from water for more than 8 ft of pool wall, where water depth is more than 4 ft (complicated but important for safety). [ANSI -5 Section 17.1]
- When a plan shows “jump rocks” or elevated area intended for jumping into the pool, a pool profile must be shown indicating safe water depths. [ANSI -5 Section 5.10]

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USING ALTERNATIVE POOL SANITIZERS?



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Dominate the game: Empowering major accounts with irresistible value propositions

Tommy Diaz, 365 Pool Service / info@365pools.com



Clean the pool, balance the water, pass your health inspection, make a repair, replace a pump. Sounds pretty mundane, doesn't it? That is because it is. Any licensed pool jockey

can throw a price number out there by pressing send on their email client.

When it comes to landing that big commercial pool contract for repair or service, the real challenge is finding a way to connect with your client in a way that others cannot.

The client of a typical major account is looking for someone who can bring more to the table than the mundane everyday processes. I have found that when we are entering into a conversation with a

prospective commercial client, their reason for shopping around wasn't necessarily that the pool wasn't clean or that health inspections were not passed. The most common complaint about a previous pool company is that they did not create a significant value beyond everyday pool chores.

When delivering a strong value proposition, what you are communicating to a prospect is a promise of an experience, not just an invoice. A great experience is far more valuable to the customer; a great experience is what sets you apart. This is the secret sauce that helps the customer understand that you bring far more to the table than a price tag.

Some of the key ingredients of a good value proposition are addressing the customer's needs, differentiating yourself from the competition, proof of credibility, and last but not least, clear and concise

communication. I could write a very long article about those things, however, none of that will matter if you miss one key ingredient. Ready to learn the most important part of a solid value proposition? This one thing can make all the difference. Are you ready?

Make sure you are talking to the decision maker! Time and time again, I have been asked to give a bid or proposition to a person who is onsite that has zero decision-making power. There is literally no point in delivering a powerful presentation to a person that cannot lead to you to a contract signing.

You need to make sure you are talking to the person who holds the keys to the kingdom. This person is the one who has the power to say yes or no. Speaking directly to the decision maker ensures your bid or quote lands in front of the person who matters the most; this will exponentially

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Sales tax exemption on residential pool supplies for the summer

The Florida Legislature approved a massive summer recreational sales tax holiday called the "**Freedom Summer Sales Tax Holiday**" as part of the State of Florida Budget. The Freedom Summer Sales Tax Holiday gives Floridians a sales tax break on recreation and entertainment products and events entrances purchased between May 29, 2023 and September 4, 2023.

The Sales tax holiday includes entrance into **state parks, concerts, entertainment venues and retail sales including outdoor supplies, boating supplies, and residential pool supplies.**

Sales tax will not be charged for residential pool and spa replacement parts, nets, filters, lights, and covers with a sales price of \$100 or less and residential pool and spa chemicals purchased by an individual with a price of \$150 or less.

If you have any questions, please contact FSPA Sr. Dir. Government Affairs Dallas Thiesen at Dallas@FloridaPoolPro.com

Pool interior color

By Brent Handy, Paragon Pools / brent@paragon-pools.net



It was not very long ago when most pools simply had a white interior finish. At the sales table, the designer didn't even mention the color of the pool finish. White is what the customer was expecting, and the thought of color options didn't even arise.

There are lots of reasons that white provides an ideal color for many pools, not the least of which is that a pool with a white finish will still look blue when you stand back and look toward the pool. This is partly because the blue sky reflects on the surface of the water, and partly because there is inherently a blue color to clear water. Scaling is a common issue that all pools face. Although the surface color will have no impact on whether a pool will

have an issue with scaling, a white pool finish may help to hide the appearance of scaling. Dirt, debris, and critters stand out the most against a white pool finish. This can be a double-edged sword! Typically, swimmers want to be able to see any critters that happen to be enjoying the pool, while the same swimmers would also prefer not to notice any dirt or debris. As aesthetics began to play a larger role in the swimming pool design, the interior color of the pool finish became a more significant component of the final decisions. Designers began to look for different color options for swimming pool projects, and to weigh the effect that the color has on the finished pool area.

The "water color" when the pool is viewed from a distance is at least as relevant as the color of the actual finish. Sometimes the designer wants to achieve the traditional water color look of a light blue pool. Lagoon type designs have become

much more common, and lagoon theme designers often want Caribbean aqua blue color tones to the water. Very dark color finishes have also become popular in some settings.

The timeless look of a white finish pool is easy to achieve. The only real consideration is whether to add some color particles to the mix to add some additional character and sparkle. The Caribbean aqua blue water color is achieved by using tan colors in the pool finish. This may sound a bit odd when you are looking at dry color samples of interior pool finishes. There is often a tan sample or two among the offerings. But, when was the last time you saw a pool with water that looked tan? When you stop and think about it, Caribbean aqua blue references the ocean water color around the tropical islands. This ocean water is typically very clear, and the native tan beach sand is plainly visible

Continued on page 14

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Are you hiring teenagers for summer work?

By David Griffiths, Insurance by Ken Brown / dgriffiths@insbykenbrown.com



It's that time of year. Many young people are out looking for full and part-time summer jobs. So, what considerations do you have as a business owner?

Young workers can be an asset to your workforce; however, young workers have unique and substantial risks for work-related injuries and illnesses due to a variety of factors. On-the-job injuries to young workers may be significant and costly. There are also several laws and procedures to consider when hiring a minor as follows:

Posting Requirements

Employers who hire minors must display a poster in a conspicuous place on the property or place of employment notifying them of the Child Labor Law. Child labor posters may be obtained through this website by calling Child Labor Compliance at 1-800-226-2536.

Free Child Labor Laws Poster

www.laborposters.org/florida/97-florida-child-labor-laws-poster.htm.

Documentation Requirements

Employers are required to keep waiver authorizations, proof of age documentation, and proof of exemption from minor status for all employees who are under 18. These records must be maintained for the duration of the minor's employment. Unless exempt from the FLSA (Fair Labor Standards Act), the records must be kept until the minor turns 19.

Parental Permission to Hire

Employers are not required by law to have permission from the parents to employ their minor child. However, we strongly encourage employers to include parents in the process.

Work Permits

"Work permits" and/or "working papers" are not required in Florida and are not issued by either the schools or any governmental agency in Florida. Please see Waivers.

Hour Limitations

Minors are limited in the hours they may work to permit them to attend and complete their educational responsibilities. Go here for more information: www.myfloridalicense.com/dbpr/reg/childlabor/documents/ChildLaborBrochureEnglish.pdf.

Breaks

Minors may work no more than 4 consecutive hours without a 30-minute uninterrupted break.

Exemptions

Minors are exempt from the hour limitations of the Child Labor Law if they have been married, graduated from an accredited high school or hold a high school equivalency diploma, served in the military, have been authorized by a court order, or been issued a partial waiver by the public school or the Child Labor Program.

Safety

Each year minors suffer injuries in the workplace. OSHA has recommendations and guidelines regarding this area. You can view these at: www.osha.gov/youngworkers/index.html.

For additional training tips for minor workers: www.cdc.gov/niosh/talkingsafety/states/fl/2015-124/default.html.

Waivers

The Florida Child Labor Law is designed to serve and protect minors and encourage them to remain in school. At times, however, some minors feel the law conflicts with their best interest or their life circumstances are such that they need to work. Minors have the right to request the Child Labor Office exempt them from parts of the Child Labor Law. For details on waivers please call 1-850-488-3131.

Penalties

Employment of minors in violation of Florida child labor laws may result in fines up to \$2,500 per offense and/or be guilty of a second-degree misdemeanor.

More Information

Employers who have an interest in learning more about Florida's child labor law may request training by contacting the Bureau of Child Labor at 1-800-226-2536 or 850-488-3131.

We support your giving young people the opportunity to learn your business, learn what a work ethic is and have some spending money or money for future education. It's great for the future of our country. However, we encourage you to take the right steps to protect both you and them!

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Altamonte Springs, FL 32701



Summer Refresher

Thursday, August 17 | 9AM - 5PM

FSPA TEC Center in Sarasota | 2555 Porter Lake Dr., Ste. 104

9 AM FBC Advanced Module: 2020 Swimming Pool Updates (ADV, 0613859)

10 AM Can I Do That? Swimming Pool License Scopes of Work & Limitations (L&R, 0613681)

11 AM Lockout/Tagout of Hazardous Energy (PEC, 0613249)

12 PM LUNCH

1 PM Cost Reduction of Workers' Compensation Claims and Premiums (WC, 0614422)

2 PM Workplace Safety: Reducing Back Injuries (WPS, 0608023)

3 PM Working, Growing, and Winning Together (GEN, 0612802)

4 PM Employee Retention Strategies (BSP, 0613274)

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Dominate the game: Empowering major accounts with irresistible value propositions

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increase your chances of success.

It is not unreasonable to request an appointment with the decision maker to go over the scope of your bid. In most cases the client will very much appreciate you taking the extra time to meet face-to-face or meet on site and walk the property.

Last but not least!

Beware the gatekeeper!

When requesting that all important meeting with the decision maker you might run into the dreaded gatekeeper. The gatekeeper is usually someone who, along with other various duties, manages the decision-maker's schedule and ensures their time is maximized. You have to convince the gatekeeper that it is important that the decision maker spends time with you to properly make a decision.

Pool interior color

Continued from page 10

through the water. A tan finish on a swimming pool strives to emulate this very scenario.

Very dark blue, or even black, finishes on a swimming pool can be very deceiving. The depth perception on a very dark finish pool will absolutely be distorted. The pool will appear much deeper than it actually is. Swimmers need to be aware of this, especially in a pool they are unfamiliar with. For this reason, some dark pool finishes are not a good fit for many commercial pool projects. In fact many of the dark pool finishes are not allowed by code in a commercial pool setting.

One final thought on pool finish color is water temperature. Lighter colors retain heat less than darker colors do. To some extent, this logic applies to a swimming pool finish. There are many factors involved that combine to have an effect on pool water temperature. But, all other factors being equal, a darker pool should result in a bit warmer than a lighter color pool.



Expanded Color Selection

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Contractors and building departments need to team up for safe pool projects

Continued from page 8

Regarding suction entrapment, there are two areas where sufficient compliance information is essential for plan review and inspections. Those are (1) determining the maximum flow of each suction system and (2) correctly installing the required safe SOFA (Suction Outlet Fitting Assembly).

There must be a determination of the maximum flow on the pump suction and return system for each point of suction from the project. Maximum system flows must be established through a series of TDH calculations resulting in a curve that is overlaid on the maximum speed pump curve. The intersection of these establishes the maximum flow of the suction system. The system flows are then used to identify a safe SOFA (Suction Outlet Fitting Assembly) to ensure suction entrapment prevention. This comes from an adopted standard ANSI 7 2013. The current code requires a system TDH to be presented at plan review. While there are other options contained in the standard such as using a flow meter, or field TDH determination, those are only on the as built condition and a permit decision cannot be made without the maximum flow TDH calculations. Several pump manufacturers offer TDH calculators on their websites to accomplish this. The current standard removed using “maximum flow of the pump curve” as an option but that is coming back and will be adopted in the 2023 FBC. Regardless, it is totally useless showing only a TDH calculation at the single flow of the ANSI 15 (6 hour turnover) flow to show that the suction outlet cover meets the ANSI 15 maximum flow. That is wrong and dangerous.

The ANSI 7 2013 (and continued in the ANSI 7 2020 code) removed pipe sizing based on the velocity at the maximum ANSI 7 flow. Pipe sizing is to be done based on the ANSI 15 flow or a design flow allowed in ANSI 5. However, the current ANSI 16 2017, often called VGBA 2017 is adopted in the current FBC. That is the Suction Outlet Fitting Assembly (SOFA) or drain cover testing and listing code. That standard changed much about what is a suction entrapment safe pool system. We actually see old listed flows on product websites while the installation manuals show lower flows. Contractors and reviewers must now refer to installation manuals to view the new approved safe flows. The ANSI 16 standard provides varying safe flows based on:

- Branch or connected pipe size.
- Orientation of the cover, floor or wall.
- Direction of draw of the suction line under the drain cover (bottom or side port).
- Sump dimensions including clear distance from the drain cover to the suction pipe.
- The listing also specifies a minimum distance before the pipe size can change.

In order to assure a safe pool product is constructed, building departments must issue pool permits only after contractors provide adequate information on the plans and supplemental information to show compliance with the FBC and its adopted standards.



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Broward

Chapter Volunteer: Stephanie Taggart
(954) 868-0230
FSPABroward@FloridaPoolPro.com
www.FSPABroward.com

Broward Chapter Board members **Jim Smith, Terry Nicholas, Misty Knight, Stephanie Taggart,** and **Bill Kent** attended the state Board Meeting June 9-10 on behalf of the Broward Chapter.

The Chapter held an Axe Throwing Networking Event on June 21. Check out the pictures in next month's issue, on Facebook and on Instagram. Food was provided by **Aquatic Consulting Engineers**.

Save the dates! August 16 is a Chapter meeting with a building code and new building code presentation by FSPA Sr. Dir. of Government Affairs Dallas Thiesen along with Board member **Dave Faerman, Aquatic Consulting Engineers**, held at the **HornerXpress** Education Room. This is a free CE event for members. We are looking for a food sponsor for the event; if interested, please contact FSPABroward@FloridaPoolPro.com. October 18 is the tentative date for the Tabletop – more details to come! December 1 is a Havana Casino Nights Holiday Party.

If you are interested in sponsoring a FSPA Broward event or becoming an annual sponsor, please contact the Chapter for more details. As always, donating to important programs like Florida Swims Foundation, PIPAC, the Margaret M. Brown Scholarship Fund, and Every Child a Swimmer are priorities of the Chapter.

2023 Annual Sponsors: Title Sponsors: **AquaCal, Fluidra, Hayward, HornerXpress, Lo-Chlor, Pentair,** and **StoneHardscapes**. Gold Sponsors: **Pool Corp.** and **SGM**. Silver Sponsors: **Proline Distributors** and **Raypak**.

Thank you, sponsors and members,



Broward Chapter members who attended the state Board Meeting in June were Jim Smith, Terry Nicholas, Stephanie Taggart, Misty Knight, and Bill Kent.

for your continued support of the growing Broward Chapter!

Please like our Facebook page www.facebook.com/FSPABroward and our Instagram @FSPABrowardChapter.

Central Florida

Chapter Coordinator: Sonja Dickey
(941) 952-9293

FSPACentralFlorida@FloridaPoolPro.com
www.FSPACentralFlorida.com

The Chapter would like to welcome **Pool Care 365** as our newest Chapter member. We are excited to have you be a part of our Chapter!

Summer has begun, which means swimming is in full force! At the state Board Meeting in June, the Chapter donated \$15,000 to the Florida Swims Foundation to provide swim lessons through the Every Child A Swimmer program, which will also be matched by the Bill Kent Family Foundation. This donation was in honor of Debra Elaine Alstott, **Adam Alstott's, Tropical Pools**, late mother who taught inner city kids to learn to swim. Donations to the Florida Swims Foundation will impact our growth in providing free swim lessons for families that are not be able to afford them. Currently the Chapter has partnered with Little Aquatics Swim School and The Gift of Swimming. Please help spread the word - do you know of anyone that is on free or reduced school lunch? They qualify and can contact one of these swim schools!

Mark your calendar! **HornerXpress** presents the 6th Annual Casino Night and Silent Auction on September 29 at 7:00 p.m. at Dubsdread Country Club. Thank you to our sponsors so far: **HornerXpress, Premier Pools of Central Florida, Water Creations, Professional Lines,** and **National Pool Route Sales**. This is just the start in our pursuit to raise money for education and safety around water, with an emphasis on providing swim lessons through the Florida Swims Foundation. Sponsorships are available. Interested in donating an auction item? Contact Sonja for more information.

The Chapter Board will not meet in July; enjoy your summer! The next Chapter Board Meeting, which all members are encouraged to attend, will be Tuesday, August 1 at 12:00 p.m. via zoom (meeting

The Central Florida Chapter raised and donated \$15,000 for the Florida Swims Foundation to provide swim lessons through the Every Child A Swimmer program!



ID: 698 085 1212 / password: 1234). We look forward to seeing you all there.

Your 2023 Directors are working on exciting and educational events. Please let us hear from you with any suggestions for speakers or events. If you haven't already, please like our Facebook page at FSPA Central Florida Chapter to keep up with upcoming events and meetings.

Charlotte Harbor

Chapter Coordinator: Sonja Dickey
(941) 952-9293

FSPACharlotteHarbor@FloridaPoolPro.com
www.FSPACharlotteHarbor.com

Thank you, Dallas Theisen, FSPA Sr. Dir. of Government Affairs, for teaching our members about alternative dispute resolutions. The state office will be thrilled to learn more members will be qualified to be arbiters for the FSPA arbitration program!

The Chapter is looking forward to seeing you July 18 at Wings and Rings in North Port at 6:00 p.m.; **Scott Bartlett** will join us to give us the scoop on **Jack's Magic**. This event is free to FSPA members and \$20 for non-members.

The next Board meeting, which all members are encouraged to attend, will be at Wings and Rings, 1081 W Price Blvd., North Port, at 5:00 p.m. on July 18. Immediately following our Board meeting, we will have the CE class.

Your 2023 Board is working on exciting and educational events. Please let us hear from you with any suggestions for speakers or events. If you haven't already, please like our Facebook page at FSPA Charlotte Harbor Chapter to keep up with upcoming events and meetings.

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www.SwimForLifeFlorida.org

East Central Florida

Chapter Coordinator: Diane Michael
 (386) 538-1083
 FSPAEastCentralFlorida@FloridaPoolPro.com
 www.FSPAEastCentral.com

Tuesday, June 13 **Tim Sprinkle, Pentair**, gave the Chapter updates on all the happenings of their business during the meeting at Houligans in Daytona Beach. A huge thank you to **Tim** for his continued support of East Central Florida Chapter! Unfortunately, due to the printing schedule, this was written before the actual Chapter meeting. Any updates from the meeting will be emailed directly to the Chapter members and supporters. We appreciate **Pentair, Tim**, and his entire team!

We know everyone is very busy with business, family, and summer travel so there is no Chapter meeting in July. Please make sure you update your calendar!

What a surprise to hear from **Jamie Ressler, Wayne's Solar**, who organized a considerable donation to the Florida Swims Foundation in the amount of \$11,269. These funds have been submitted to be matched and then earmarked for our local partner **WaterSafe!** Thank you so much to **Wayne's Solar, Roark Solar** and **Aquatherm Industries**. The total donation will be a little over \$22,500!

The local Chapter Board of Directors is planning several upcoming events including a Tabletop & Auction in Palm Coast on August 8. Thank you to the event co-chairs **Holly Waldhauer, Dennis Brooks** and **Chris Hall**. More details will come directly to all after the June Board Meeting.

Save the date of December 8 or December 12 for a Holiday Party / Casino Night. **Larry Drumb** is working on getting all the details secured. Thank you so much, Larry!

All meetings are held on the second Tuesday of the month from 6:30 p.m. – 8:00 p.m. at Houligans, 1725 W International Speedway Blvd., Daytona Beach, unless otherwise stated. Dinner purchases are handled by the individual at these meetings. Future members, the Chapter would like to buy your first dinner with us to get to know everyone. Guests are welcome to attend two meetings prior to joining. Your Board has decided to go with a hybrid approach to this year's meetings and events.

If you want to sponsor or volunteer

for 2024, please let Di know today as we are starting to book out this next year! We appreciate your continued support!

Mark your calendars for upcoming meetings: August 8 - Tabletop & Auction in Palm Coast, September 12 - **Insurance by Ken Brown** - Safety & Consumer Awareness CE, October 10 – Behind-the-Scenes Tour of Aqua Comfort hosted by **Gorman Company**, November 14 – Presentation by **Jack's Magic**, and December 8 or 12 – Holiday Party / Casino Night.

Please like our Facebook page www.facebook.com/FSPAEastCentralChapter and our Instagram @FSPAEastCentralChapter. Thank you for your continued support!

Florida Gulf Coast

Chapter Coordinator: Kelly Sauro
 (941) 952-9293
 FSPAFloridaGulfCoast@FloridaPoolPro.com
 www.FSPAGulfCoast.com

We would like to welcome **Jackson Pools Inc.** as our newest Chapter member. We are excited to have you be part of our Chapter!

Thank you to **Michele Moser, Sapphire Pools of Florida, Inc.; Jerry Mason, HornerXpress; and Steve Olds, Symbiont Service Corp.**, for attending the FSPA state Board of Directors Meeting in St. Pete Beach and presenting the Chapter's donation check to PIPAC (Pool Industry Political Action Campaign). We appreciate you!

The Summer Refresher will be held at the FSPA T.E.C. Center in Sarasota on Thursday, August 17 from 9:00 a.m. – 5:00 p.m. If you are in need of continuing education credits, this is the place to be! It is free for members! You can find more information on our website under education.

We will be holding an Axe Throwing Event in July with more information to come. Keep checking our Facebook page for FSPA FL Gulf Coast for more information and updates.

Florida West Coast

Chapter Coordinator: Malinda Howard
 (727) 638-6072
 FSPAFloridaWestCoast@FloridaPoolPro.com
 www.FSPAWestCoast.com

The Chapter Board met Tuesday, June 6 at Queen's Pizza in Clearwater. Thank you to **Tim Converse** and **Solar Solutions** for sponsoring the lunch. The next Chapter Board of Directors Meeting will be at noon Tuesday, July 11 at Queen's Pizza, 1834 N. Belcher Road, Clearwater. Our Board of Directors meetings are usually scheduled for the first Tuesday of the month, however since the first Tuesday is Independence Day, we will be meeting on the second Tuesday in July. All Chapter members are welcome to attend. We are always interested in hearing your ideas for Chapter meetings and programs.

The FSPA Board of Directors Meetings were held Friday and Saturday, June 9 - 10, at the Don CeSar in St. Petersburg. Thank you to **Cathie Alderman, Tim Converse, Alex Fletcher** and **Rick Howard** for



The Florida West Coast Chapter hosted a reception for the state Board of Directors Meeting in June.



representing the Chapter. The Chapter hosted the Friday night event at the Hurricane Seafood Restaurant – Rooftop Bar. Thank you to our event sponsors – FSPA, **Hayward**, and **Pentair**; DJ sponsor - **Gorman Company Clearwater**; and to **Don Ball**, **The Pool Works of Florida**, for providing transportation. During Saturday's Board of Directors Meeting, the Chapter presented checks to support PIPAC, swim lessons within the Chapter area, the Margaret M. Brown Scholarship Fund, and to be a Freestyle Sponsor of the FSPA High School Invitational Swim Meet, all with the funds raised from our recent Golf Tournament! **AquaWorx** also presented a check to support swim lessons within the Chapter area. Skylar Holtsclaw, FSPA Scholarship recipient for 2022-23 sponsored by **AquaWorx**, addressed the Board, thanking them for her scholarship.

The Florida West Coast Chapter also made a donation to PIPAC.



Skylar Holtsclaw visited the state Board to thank them for her scholarship received for 2022-23.



(Above) Florida West Coast Chapter member AquaWorx made a large donation to the Florida Swims Foundation for local swim lessons through the Every Child A Swimmer program! (Below) The Chapter made a donation as well.



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Wednesday, September 6 / 8:00 a.m. - 12:00 p.m.

FSPA Member: \$475 \ Non-member: \$575

You can also register to stay for Exam Prep! →

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Wednesday, September 6 / 1:00 p.m. - 5:00 p.m.

FSPA Member: \$375 \ Non-member: \$475



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Friday, July 7 / 8:00 a.m. - 12:00 p.m. (4hrs)

OR Monday, November 13 / 1:00 p.m. - 5:00 p.m.

FSPA Member: \$200 \ Non-member: \$250

LP Gas Laws & Rules

Thursday, August 16 / 12:00 p.m. - 4:00 p.m. (4hrs)

OR Thursday, October 12 / 8:00 a.m. - 12:00 p.m.

FSPA Member: \$200 \ Non-member: \$250

Celebrate Independence Day with a Night at the Ball Park! Join the Florida West Coast Chapter on Tuesday, July 4 at BayCare Ballpark in Clearwater in the Big Shark Café. Come watch the Clearwater Threshers play the Palm Beach Cardinals in a covered, Club Level group area with padded seats. The gates open at 5:30 p.m. and the game starts at 6:30 p.m. Included in the admission cost of \$25 Adults (ages 13 and up) \$20 Children (ages 5-12) is 2 ½ hours (5:30 p.m. – 8:00 p.m.) of all-you-care-to-eat ball park favorites and more! Post-game fireworks show included! Call Malinda at 727-638-6072 for ticket information. Tickets are limited.

Greater Miami

Chapter Volunteer: David Griffiths
 State office: (866) 930-3772
 FSPAGreaterMiami@FloridaPoolPro.com
 www.FSPAMiami.com

The Greater Miami Chapter state Board representatives **David Griffiths, Insurance by Ken Brown, and Andy Kaner, Aquatic Consultants, Inc.**, attended their first Board Meeting to represent the Chapter in June. The Chapter was excited to be welcomed and recognized by the Board during the meeting. The representatives plan on attending the state Board Meeting in September as well.

Manasota

Chapter Coordinator: Sonja Dickey
 (941) 952-9293
 FSPAManasota@FloridaPoolPro.com
 www.FSPAManasota.com

Summer has begun! What better way to start it than providing free swim lessons for the Palmetto Youth Center summer camp kids at Lincoln Aquatic Center. They will be swimming in no time as you can see how much they love the water! Beginning the first week of July, Miss Maria's School of Fish Swimming Lessons will head over to RL Taylor Community Center to teach summer camp kids there to swim.

To make these two programs run smoothly, at the state Board meeting in June, the Chapter donated \$10,000 to the Florida Swims Foundation to provide swim lessons through the Every Child a Swimmer Program, which will also be matched by the Bill Kent Family Foundation. If you also want to make a difference in a child's life and would like to donate, please reach out to Sonja.

We look forward to seeing you on June 23 at IPSSA's tabletop at the Shriners on Beneva. It will be from 4:30 p.m. – 8:00 p.m. Please stop by the FSPA booth to say hello!

Mark your calendar for August 15 at 6:00 p.m. for our Cheers and Beers night at 3 Keys in Bradenton. First beer is on us! Prost!

The Manasota Chapter made a donation to Florida Swims Foundation for swim lessons through the Every Child A Swimmer program during the state Board Meeting.



Swim lessons are in full swing in the Manasota Chapter!



WELCOME!

New FSPA members

Life Saver Pool Fence Systems
 Delray Beach

Shoney's Pools LLC
 Palm Harbor/CPC1459574

Jackson Pools Inc.
 Fort Myers/CPC022504

Tommy Roberts, Realtor
 DeLand

PoolCare365
 Saint Cloud





February 23-24, 2024 | Orlando, FL

Exhibit!

5,145 registered attendees at 2023 Expo

79% of attendees do not attend any other pool industry trade shows

74% make or influence purchasing decisions at their company

4.4 / 5 Satisfaction rating

★★★★☆

*As reported in post-show attendee evaluation

Contracts are being collected and booth assignments will begin after the priority points deadline of July 31.

Submit your exhibit space contract now to save your spot in line for assignments!



Thanks to the FSPA and Insurance by Ken Brown for all your support; Jenifer Tarricone has been selected by the Japanese Consulate and heading to Japan to start new career.



Save the date for September 15-16, 2023. The FSPA state Board Meeting at the Lido Beach Resort. If you haven't been before, we highly encourage you to attend. You will see how the FSPA works for you and the pool industry behind the scenes. Come for an hour or two, a day or both – we will be happy to see you!

The Board will not meet in July; enjoy your summer!

The next Chapter Board Meeting, which all members are encouraged to attend, will be Tuesday, August 15 at 5:00 p.m. at 3 Keys Brewing, 2505 Manatee Ave. E., Bradenton.

Your 2023 Chapter Board is working on exciting and educational events. Please let us hear from you with any suggestions for speakers or events. If you haven't already, please like our Facebook page at FSPA Manasota Chapter to keep up with upcoming events and meetings.

North Central Florida

Chapter Coordinator: Sonja Dickey
(941) 952-9293

FSPANorthCentralFlorida@FloridaPoolPro.com
www.FSPANorthCentral.com

Hope you all signed up for the CE class Can I do that? Swimming Pool License Scopes of Work & Limitations (CILB course #0613681, 1 hr, meets L&R) on July 19 with Dallas Theisen, FSPA Sr. Dir. of Government Affairs, at **SCP Ocala** at 6:00 p.m. If you haven't yet, sign up today!

Tubing the Ichetucknee River with the FSPA! Sounds fun, doesn't it? Mark your calendar for Saturday, August 12 from 10:00 a.m. – 2:00 p.m. for a family-friendly tubing day, lunch, refreshments and a silent auction benefiting Florida Swims! Thank you **PoolCorp**, **HornerXpress** for sponsoring this event and a "big cheers" to **BackyardExpo** for being our adult beverage sponsor! If you would like to donate an auction item, please contact Sonja.

The next Chapter Board Meeting, which all members are encouraged to attend, is July 19 at 5:00 p.m. at **SCP**, followed by the CE class. Look forward to seeing you all.

Your 2023 Board is working on exciting and educational events. Please let us hear from you with any suggestions for speakers or events. If you haven't already, please like our Facebook page at FSPA North Central Chapter to keep up with upcoming events and meetings.

Northeast Florida

Chapter Coordinator: Debi Garner
(941) 952-9293

FSPANortheastFlorida@FloridaPoolPro.com
www.FSPANortheast.com

We had a two hour CE credit class on June 14 on dispute resolution taught by **Jim Batts, The Batts Company**. We are thankful to have Jim, who has a seat on the Florida Building Commission which is appointed by the governor. We had more than 40 people in attendance!

The latest state Board Meeting was held June 9-10 at the iconic Don CeSar on beautiful St. Pete Beach! The Chapter



Jim Batts taught a CE course to the Northeast Florida Chapter on dispute resolution.



presented a check for \$3,000 to PIPAC at the meeting.

The annual FSPA Swim Meet is back in Orlando this year! The meet will be held September 29-30. Volunteers are needed; sign up at www.FSPASwimMeet.com.

Many of our members were generous enough to make one and two year commitments to PIPAC. Please make sure you have paid your commitment!

The Florida Swims license plates are now available for pre-order. What a great way to help prevent childhood drownings! Order now for all your vehicles.

Our upcoming Chapter meetings are as follows: July 12 is a Chapter meeting with **Dave Pruette, Pruette Electrical**; August – TBD; September 13 is a Chapter meeting with **Lo-Chlor** and **AquaCal**; October 6 is Oktoberfest at **Speck Pumps** and celebrating their 40th anniversary; October 27 is the Chapter's Annual Skeet Shooting; and December 6 is the Chapter's Annual Table Top.

As always, this is your Chapter – make the most of it by attending meetings and participating in the events. Speak up – if there are things you want to see us doing, let us know! We are always looking for new ideas and we would really like to see some new people interested in serving on the Board of Directors.

Palm Beach

Chapter President: Ed Morse
(954) 723-0937

FSPAPalmBeach@FloridaPoolPro.com
www.FSPAPalmBeach.com

No news this month.

Space Coast

Chapter President: Eva Adcock
State office: (866) 930-3772

FSPASpaceCoast@FloridaPoolPro.com
www.FSPASpaceCoast.com

Please come to our next meeting at Nikki's Family Restaurant, 6947 N Wickham Road, Melbourne. We will meet at 8:00 a.m. Thursday, July 20 and breakfast is free. We can hear all about the upcoming issues that not only affect us individually, but our industry as a whole.

Please make sure to thank **Cory Napoli**, **Vero Pool**, for sponsoring these breakfast meetings along with his business partner, **Brett Scully**. We always have great food and lively conversation and we are gone by 9:00 a.m. Please join us.

Tampa Bay

Chapter Coordinator: Michelle Gilbertson
(813) 546-4887
FSPATampaBay@FloridaPoolPro.com
www.FSPATampaBay.com

No news this month.

Treasure Coast

Chapter Volunteer: Ericka Villegas
State office: (866) 930-3772
FSPATreasureCoast@FloridaPoolPro.com
www.FSPATreasureCoast.com

No news this month.

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July 21-22: Ft. Lauderdale

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(Includes working lunch, meal provided)

July 22 & 29: Largo

Saturdays 9:00 - 5:30 (Must attend both days)

August 25-26: Sarasota

Fri. & Sat. 8:00 - 5:00 (Must attend both days)

September 22-23: Orlando

Fri. 11:00 - 6:00 / Sat. 8:00 - 5:00
(Includes working lunch, meal provided)

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CALENDAR

July 2023

- 4 FSPA Florida West Coast Chapter Night at the Ballpark
6:30 p.m. BayCare Ballpark, Clearwater
- 7 **LP Gas FL Fuel Gas Code**
8:00 a.m. - 12:00 p.m. FSPA T.E.C. Center, 2555 Porter Lake Dr., Ste. 104
- 11 FSPA Florida West Coast Chapter Board Meeting
12:00 p.m. Queen's Pizza, 1834 N. Belcher Rd., Clearwater
- 12 FSPA Northeast Florida Chapter Meeting
- 18 FSPA Charlotte Harbor Chapter
5:00 p.m. Board Meeting
6:00 p.m. Chapter Meeting
Wings and Rings, North Port
- 19 FSPA North Central Florida Chapter
5:00 p.m. Board Meeting
6:00 p.m. Chapter Meeting
SCP - Ocala
- 20 FSPA Space Coast Chapter
8:00 p.m. Board/Chapter Meeting
- 21-22 **Florida Public Pool Specialist Certification Course**
Fri., 11:00 a.m. - 6:00 p.m. / Sat. 8:00 a.m. - 5:00 p.m.
Team Horner, 5755 Powerline Rd., Ft. Lauderdale
- 22 & 29 **Florida Public Pool Specialist Certification Course**
Sat. 7/22 9:00 a.m. - 5:30 p.m. / Sat. 7/29 9:00 a.m. - 5:30 p.m.
The Pool Works of Florida, 9191 130th Ave. N., Largo

August 2023

- 1 FSPA Central Florida Chapter Board Meeting
12:00 p.m. via zoom (ID 698 085 1212, password 1234)
- 1 FSPA Florida West Coast Chapter Night at the Ballpark
6:30 p.m. BayCare Ballpark, Clearwater
- 8 FSPA East Central Florida Chapter Table Top & Auction
Palm Coast
- 12 FSPA North Central Florida Chapter's Tubing the Ichetucknee
10:00 a.m. - 2:00 p.m.
- 15 FSPA Manasota Chapter
5:00 p.m. Board Meeting
6:00 p.m. Cheers and Beers
3 Keys Brewing, 2505 Manatee Ave. E., Bradenton
- 16 FSPA Broward Chapter Meeting
HornerXpress Education Room
- 16 **LP Gas Laws & Rules**
12:00 p.m. - 4:00 p.m. FSPA T.E.C. Center, 2555 Porter Lake Dr., Ste. 104
- 17 **FSPA Summer Refresher Education**
9:00 a.m. - 5:00 p.m. FSPA T.E.C. Center, 2555 Porter Lake Dr., Ste. 104
- 25-26 **Florida Public Pool Specialist Certification Course**
8:00 a.m. - 5:00 p.m. (one hour lunch break)
FSPA T.E.C. Center, 2555 Porter Lake Dr., Ste. 104, Sarasota

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